# City of Charlotte



Charlotte-Mecklenburg Government Center 600 East 4th Street Charlotte, NC 28202

# **Legislation Text**

File #: 15-15787, Version: 1

# Public Hearing for Robinhood Markets, Inc. Business Investment Grant

## **Action:**

Conduct a public hearing regarding approval of a City of Charlotte Business Investment Grant to Robinhood Markets, Inc.

#### **Staff Resource(s):**

Tracy Dodson, City Manager's Office Frances West, Economic Development

#### **Explanation**

- On March 30, 2021, Robinhood Markets, Inc. (Robinhood) announced it would locate a customer experience and account operations center in Charlotte.
- This action is requesting a public hearing be conducted regarding City Council approval of a not to exceed Business Investment Grant (BIG) of \$157,726 over five years.
  - During the week of February 22<sup>nd</sup>, City Council indicated its intent to approve this BIG during Council discussions.
- Robinhood has committed to a capital investment of \$11,780,000 and creation of 389 jobs to be hired over five years with an average wage of \$76,450.
- In addition to the BIG, the State of North Carolina also approved a Job Development Investment Grant in the amount of \$3,006,000 and \$544,600 in community college training funds.
- In compliance with North Carolina General Statute 166A-19.24. Remote meetings during certain declarations of emergency, written comments on the public hearing topic will be accepted by the City Clerk's Office through June 15, 2021, at 11:59 p.m. Any additional comments received will be provided to Council.
- On June 28, 2021, City Council will be asked to approve the BIG to Robinhood.

#### **Background**

- Robinhood is a fintech company founded in 2013 and headquartered in Menlo Park, CA with a mission to democratize finance for all.
- The company provides financial products and services for clients including the purchase and sale of equities, options, and cryptocurrencies to retail investors via commission-free trading.
- Robinhood's new Charlotte office will include customer support and account operations to accelerate their growth and meet customer needs.

#### **Business Investment Grant**

- The general terms and conditions of this grant include:
  - Actual grant payments are based on the value of the investment as appraised by the Mecklenburg County Tax Office.
  - Property taxes due from Robinhood must be paid before a grant payment is made.
  - If Robinhood removes the investment from Charlotte during the grant term, it shall pay back 100 percent of the investment grant paid to date.
  - If Robinhood moves the investment from Charlotte within five years of the end of the Business Investment Program (BIP) grant term, a portion of the grant must be repaid as follows:
    - Within one year of the end of the BIP Term 90 percent of grant payments,

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- Within two years of the end of the BIP Term 75 percent of grant payments,
- Within three years of the end of the BIP Term 60 percent of grant payments,
- Within four years of the end of the BIP Term 45 percent of grant payments, and
- Within five years of the end of the BIP Term 30 percent of grant payments.

## **Fiscal Note**

Funding: Business Investment Grant