

Legislation Text

File #: 15-15653, Version: 1

Citywide On-Call Cabling Services

Action:

- A. Authorize the City Manager to negotiate and approve unit price contracts for citywide on-call cabling services for an initial term of three years to the following:**
- **AFL Enterprise Services, Inc.,**
 - **Cabling Solutions, Inc. dba CSI Technology Integrators,**
 - **TelWare Corporation,**
 - **Universal Phone Systems, Inc. dba Universal Voice/Data, and**
- B. Authorize the City Manager to renew the contracts for up to two, one-year terms with possible price adjustments and to amend the contracts consistent with the purpose for which the contracts were approved.**

Staff Resource(s):

Phil Reiger, General Services
Kay Elmore, General Services

Explanation

- The city requires qualified and experienced companies to provide on-call low voltage cabling services for installation and minor renovations at various city facilities.
- A citywide contract benefits the city by leveraging volume discounts on products and services, while also ensuring reliable cabling services from a pool of available service providers.
- The services primarily include installation of data cabling, as well as installation and maintenance of ethernet cables.
- On March 2, 2021, the city issued a Request for Proposals (RFP); four responses were received.
- The companies selected best meet the city's needs in terms of qualifications, experience, cost, and responsiveness to RFP requirements.
- Annual expenditures are estimated to be \$1,300,000.

Charlotte Business INClusion

Per Charlotte Business INClusion Policy: Part C: Section 2.1(a) The city shall not establish Subcontracting Goals for Contracts where (a) there are no subcontracting opportunities identified for the Contract; or (b) there are no MWBES or SBEs certified to perform the scopes of work that the city regards as realistic opportunities for subcontracting.

These contracts meet the provisions of (a) - No subcontracting opportunities.

Fiscal Note

Funding: Various Departments' Operating Budgets