

## Legislation Text

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File #: 15-14549, Version: 1

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### **HVAC Systems, Equipment, Installation, Services, and Related Supplies**

#### **Action:**

- A. Approve the purchase of heating, ventilation, and air conditioning equipment, parts, supplies, and services from cooperative contracts,**
- B. Approve a unit price contract with Carrier Corporation for the purchase of equipment, supplies, and services for a term of 18 months under Sourcwell, May 8, 2017, contract 030817,**
- C. Approve a unit price contract with Daikin Applied Americas, Inc. for the purchase of HVAC equipment, installation, services, and related products for a term of three years under Omnia Partners, Contract Number R201400, October 1, 2020, and**
- D. Authorize the City Manager to extend the contracts for additional terms as long as the cooperative contracts are in effect, at prices and terms that are the same or more favorable than those offered under the cooperative contracts.**

#### **Staff Resource(s):**

Phil Reiger, General Services  
David Wolfe, General Services  
Steve Marlowe, General Services

#### **Explanation**

- The city is responsible for the operations and maintenance of municipal facilities, structures, and assets, including office, warehouse, and storage space, public safety facilities, and facilities to provide vehicle maintenance.
- G.S. 143-129(e)(3) allows local governments to purchase from formally organized cooperative purchasing contracts.
- A cooperative purchasing agreement results from the consolidation and competitive solicitation of multiple public agency requirements. By aggregating common needs all agencies are able to leverage economies of scale, such as volume discounts, improved terms and conditions, reduced administrative costs, and access to professional and technical expertise.

#### **Action B**

- Many city facilities use Carrier heating, ventilation, and air conditioning (HVAC) equipment, and this contract will provide original equipment manufacturer equipment and services for Carrier equipment.
- Carrier Corporation is willing to provide HVAC equipment and services at the same or better terms as are provided in its contract with Sourcwell.
- Total annual expenditures are estimated to be \$2,500,000.

#### **Action C**

- Daikin Applied Americas, Inc. designs and manufactures commercial HVAC systems and offers:
  - Advanced HVAC technology that is energy efficient and compatible with the building automation systems currently in use in city-managed facilities,

- Turnkey solutions for HVAC system replacements to ensure project and start-up efficiency, and
  - Comprehensive maintenance and repair services.
- Total annual expenditures are estimated to be \$600,000.

**Charlotte Business INclusion**

These are cooperative purchasing contracts and are exempt (Part A: Appendix 27 of the Charlotte Business INclusion Policy).

**Fiscal Note**

Funding: General Services Operating Budget, General Capital Investment Plan, and Cultural Fund