

# City of Charlotte

Charlotte-Mecklenburg Government Center 600 East 4th Street Charlotte. NC 28202

## **Legislation Text**

File #: 15-13985, Version: 1

### Fuel Supply Products, Fleet Cards, and Related Services

#### **Action:**

- A. Approve a unit price contract with FleetCor Technologies Operating Company, LLC d.b.a Fuelman of GA for the purchase of fuel supplies, fleet cards, and related services for a term of five years, and
- B. Authorize the City Manager to extend the contract for up to two, two-year terms with possible price adjustments and to amend the contract consistent with the purpose for which the contract was approved.

#### Staff Resource(s):

Phil Reiger, General Services Kay Elmore, General Services Chris Trull, General Services

#### **Explanation**

- The city purchases fuel supplies, fleet cards, and related services, including gasoline, diesel, auxiliary fuels, and motor oils at retail fueling stations and through bulk and consignment fuel deliveries to onsite fueling locations.
- Fleet fuel credit cards are assigned to approximately 6,500 city vehicles to ensure access to the discounted pricing schedule. The Fuelman of GA invoices will provide comprehensive reporting of total fuel expenditures and activities.
- On May 18, 2020, the city issued an Invitation to Bid (ITB); two bids were received.
- FleetCor Technologies Operating Company, LLC d.b.a Fuelman of GA was selected as the lowest responsive, responsible bidder.
- Fuelman of GA has agreed to participate in the Charlotte Cooperative Purchasing Alliance Program and to provide a rebate of \$0.015 per gallon to the city for all purchases made by the city and participating public agencies.
- This contract maximizes volume pricing discounts, standardizes services and support, and facilitates reporting needs to document total fuel related purchases made by the city.
- Annual expenditures are estimated to be \$13,200,000.

#### **Charlotte Business INClusion**

Per Charlotte Business INClusion Policy: Part C: Section 2.1(a) The city shall not establish Subcontracting Goals for Contracts where (a) there are no subcontracting opportunities identified for the Contract; or (b) there are no MWBEs or SBEs certified to perform the scopes of work that the city regards as realistic opportunities for subcontracting.

This contract meets the provision of (a) - No subcontracting opportunities.

#### **Fiscal Note**

Funding: Various Departments' Operating Budgets

File #: 15-13985, Version: 1