

## Legislation Text

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File #: 15-13697, Version: 1

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### Dell Network Storage Products and Solutions

#### **Action:**

- A. Approve a contract with Dell EMC for a term of up to five years to authorize purchases of Dell Flex on Demand Data Domain products and services,**
- B. Authorize the City Manager to approve price adjustments and amend the contract consistent with the purpose for which the contract was approved, and**
- C. Authorize the City Manager to purchase such additional storage products, services, hardware, maintenance, and support as required to maintain the electronic data storage solution for as long as the city uses the solution.**

#### **Staff Resource(s):**

Reenie Askew, Innovation and Technology  
Brad Dunkle, Innovation and Technology

#### **Explanation**

- The city requires electronic data storage to provide the full range of technology systems and services to city users. The data storage solution used by the city must be robust and highly reliable due to the critical nature of many of the services supported.
- The Flex on Demand storage product, currently used by the city, allows the city to have on-site data storage equipment at multiple city facilities, while paying the company only for the percentage of the equipment capacity that the city actually uses.
- With the Flex on Demand product offering, Dell EMC is responsible for providing upgraded data storage equipment and software over the course of the contract, which helps address timely and cost-effective replacements and upgrades for aging equipment.
- Waiver of a competitive solicitation process for services may be granted on a limited basis when deemed appropriate and in the city's best interest. A waiver has been approved for these services based on continuity of service, limiting disruption to the city's production environment, and impact of transitioning to an alternative solution.
- Annual expenditures are estimated to be \$600,000.

#### **Charlotte Business INClusion**

Per Charlotte Business INClusion Policy: Part Part C: Section 2.1(a) The city shall not establish Subcontracting Goals for Contracts where (a) there are no subcontracting opportunities identified for the Contract; or (b) there are no MWBEs or SBEs certified to perform the scopes of work that the city regards as realistic opportunities for subcontracting.

These contracts meet the provisions of (a) - No subcontracting opportunities

#### **Fiscal Note**

Funding: Various Departments' Operating Budgets