

Legislation Text

File #: 15-13188, Version: 1

Water and Wastewater Treatment Chemicals Reverse Auction

Action:

A. Approve unit price contracts for the purchase of water and wastewater treatment chemicals for an initial term of one year to the following:

- Donau Carbon US LLC,
- Lhoist North America of Virginia, Inc.,
- JCI Jones Chemicals, Inc.,
- Water Guard Inc.,
- Chemtrade Chemicals Corporation,
- Univar USA Inc.,
- Brenntag Mid-South, Inc.,
- Polytec Inc.,
- Chemrite, Inc., and

B. Authorize the City Manager to amend the contracts consistent with the purpose for which the contracts were approved.

Staff Resource(s):

David Czerr, Charlotte Water Ron Hargrove, Charlotte Water

Explanation

- Charlotte Water uses a variety of chemicals in the water and wastewater treatment process, and each chemical plays an essential role to ensure the treated water is safe for customers and the environment.
- North Carolina General Statute 143-129.9 indicates the alternative competitive bidding methods for the purchase of apparatus, supplies, materials, or equipment, including a reverse auction as an appropriate form of bidding.
- On January 20, 2020, the city issued an Invitation to Bid; 23 bids were received.
- On April 23, 2020, the city held a reverse auction to obtain pricing. The reverse auction process is
 a real time purchasing process in which bidders compete to provide goods at the lowest selling
 price in an open and interactive environment. By using the reverse auction method, the city was
 able to gain increased competition and coordinate all the treatment chemical contracts into one
 contract cycle.
- The companies selected were the lowest responsive, responsible bidders.
- Total annual expenditures are estimated to be \$6,200,000.

Charlotte Business INClusion

Per Charlotte Business INClusion Policy: Part C: Section 2.1(a), the city shall not establish Subcontracting Goals for Contracts where: (a) there are no subcontracting opportunities identified for the Contract; or (b) there are no MWBEs or SBEs certified to perform the scopes of work that the city regards as realistic opportunities for subcontracting.

This contract meets the provisions of (a) - No subcontracting opportunities.

Fiscal Note

Funding: Charlotte Water Operating Budget