

Legislation Text

File #: 15-7716, Version: 1

Housing Counseling and Education Services

Action:

- A. Approve contracts with the following companies for Housing Counseling and Education Services for an initial term of one year:**
- Charlotte-Mecklenburg Housing Partnership,
 - Prosperity Unlimited, Inc., and
- B. Authorize the City Manager to renew the contract for up to two, one-year terms with possible price adjustments and to amend the contract consistent with the purpose for which the contract was approved.**

Staff Resource(s):

Pamela Wideman, Housing and Neighborhood Services
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Explanation

- On February 9, 2018, the City issued a Request for Proposals (RFP) to U.S. Department of Housing and Urban Development (HUD) certified agencies to provide housing counseling and education services to prospective home buyers and homeowners utilizing the City's House Charlotte Down Payment Assistance Program.
- In response to the RFP, the City received four proposals.
- Of the four respondents, the Charlotte-Mecklenburg Housing Partnership and Prosperity Unlimited, Inc. met the City's needs in terms of qualifications, experience, and cost and provided creative solutions.
- These companies will provide various types of counseling and education services to first-time home buyers and homeowners, including pre-purchase education, pre-closing education, post-home ownership counseling, individual financial counseling, and foreclosure prevention counseling.
- It is anticipated that the contract will be renewed for up to two, one-year terms based on Charlotte-Mecklenburg Housing Partnership's and Prosperity Unlimited, Inc.'s abilities to provide necessary counseling and education services continually.
- Estimated combined contract expenditures are \$450,000 annually. The Charlotte-Mecklenburg Housing Partnership will receive \$316,300 to serve a minimum of 400 households annually, and Prosperity Unlimited, Inc. will receive \$133,700 to serve a minimum of 150 households annually.

Charlotte Business INclusion

No subcontracting goal was established on this contract because there are no subcontracting opportunities (Part C: Section 2.1 (a) of the Charlotte Business INclusion Policy).

Fiscal Note

Funding: General Community Investment Plan