

Legislation Text

File #: 15-6760, Version: 2

CATS Video Monitoring Product and Services Contract

Action:

- A. Approve contracts with Transit Solutions, LLC and A3 Communications, Inc. for an initial term of three years to provide CATS Video Monitoring Products and Services.**
- B. Authorize the City Manager to renew the contracts for up to two additional, one year terms;**
- C. Authorize the City Manager to purchase maintenance and support for as long as CATS uses the systems, and**
- D. Authorize the City Manager to purchase such additional software licenses, services, and hardware as needed from time to time to optimize the City's use of the systems or implement new systems, and to approve other amendments consistent with the purpose for which the contracts were approved, including price adjustments.**

Staff Resource(s):

John Lewis, CATS

Mike Haddad, CATS

Explanation

- Video monitoring enhances safety and security for CATS customers, staff and assets. Captured surveillance video is also used in reviewing insurance and legal claims from accidents.
- CATS currently contracts with Transit Solutions, LLC to obtain video monitoring and maintenance services for mobile fleet vehicles and facilities and that contract expires on December 31, 2017.
- On January 26, 2017, the City issued a Request for Proposals (RFP) for video monitoring, camera equipment, software, and maintenance and for implementation services to support all of the departments' needs, with the objective to update as many of the City's video related assets to current technological standards as possible for the lowest possible price. The City received 12 proposals from interested service providers.
- Transit Solutions, LLC and A3 Communications, Inc. were two of six (6) companies chosen in the RFP process by a cross-department team and the two firms CATS selected to provide these services.
- The contracts will include:
 - Video cameras and components,
 - Security cameras and components,
 - Wireless cameras and components,
 - Video Recorders, and
 - Related Services.
- Under the terms of these contracts, Transit Solutions, LLC and A3 Communications, Inc. are

required to maintain operational rates of 98.5 percent.

- CATS selected Transit Solutions, LLC and A3 Communications, Inc. as best meeting the City's needs in terms of qualifications, experience, proposed solution, cost, and acceptance of the terms of the contract.
- Transit Solutions, LLC was selected for CATS' mobile fleet video monitoring contract because it was the only qualified responding vendor that provides transit mobile fleet video monitoring services.
- A3 Communications, Inc. was selected for the video monitoring contract for CATS' facilities because it offered the lowest price.
- Estimated annual contract expenditures for both contracts are \$1,534,000.

Charlotte Business INclusion

No subcontracting goal was established because there are no subcontracting opportunities (Part C: Section 2.1(a) of the Charlotte Business INclusion Policy).

Fiscal Note

CATS Community Investment Plan