

Legislation Text

File #: 15-6717, Version: 1

Federal Lobbying Services

Action:

- A. Approve a contract with Holland and Knight LLC for federal lobbying services for an initial term of three years, and**
- B. Authorize the City Manager to renew the contract for up to two, one-year terms with possible price adjustments and to amend the contract consistent with the purpose for which the contract was approved.**

Staff Resource(s):

Randy Harrington, Management and Financial Services
Dana Fenton, City Manager's Office

Explanation

- The City is seeking a firm to develop a comprehensive legislative program and to advocate it effectively to the legislative and executive branches.
- The vendor shall lobby the legislative and executive branches to assist the City in several key areas, such as Aviation, Transit, Water and Sewer, and Housing.
- The City received ten proposals in response to a Request for Proposal (RFP).
- Holland and Knight, LLC best meets the City's needs in terms of qualifications, experience, cost, and responsiveness to RFP requirements.
- It is anticipated that the contract will be renewed for up to two additional, one-year terms at prices to be negotiated based on market conditions.
- Estimated contract expenditures are \$210,000 annually based on a monthly retainer of \$17,500 and will be split four ways between the General, Transit, Aviation, and Water and Sewer Funds.

Charlotte Business INclusion

No subcontracting goals were established because there are no subcontracting opportunities (Part C: Section 2.1 (a) of the Charlotte Business INclusion Policy).

Fiscal Note

Funding: General Fund (40% or \$84,000 annually), Aviation Fund (25% or \$52,500 annually), Transit Fund (25% or \$52,500 annually), and Water and Sewer Fund (10% or \$21,000 annually)