

## Legislation Text

---

File #: 15-6268, Version: 1

---

### Airport Terminal Traffic Control Services

#### **Action:**

- A. Approve the purchase of Traffic Control Services from a cooperative purchasing contract as authorized by G.S. 143-129(e)(3),**
- B. Approve a unit price contract extension with G4S for the purchase of Traffic Control Services for a term of up to 90 days under the General Services Administration, Federal Supply Schedule 084, Special Item No. 246-54: Guard Services, Contract #:GS-07F-0382K,**
- C. Approve a contract with Allied Universal Security Services for Traffic Control Services for an initial term of three years, and**
- D. Authorize the City Manager to renew the Allied Universal Security contract for up to two, one-year terms with possible price adjustments and to amend the contract consistent with the purpose for which the contract was approved.**

#### **Staff Resource(s):**

Brent Cagle, Aviation  
Jack Christine, Aviation

#### **Cooperative Purchasing Exemption**

NC S.L. 2001-328, effective January 1, 2002, authorizes competitive group purchasing.

#### **Explanation**

##### **Action A**

- On February 13, 2017, City Council approved a contract with G4S Security for Traffic Control Services for the term of 181 days.
  - G4S has a contract awarded through General Services Administration that offers competitively obtained contracts to public agencies nationwide.
- The Airport is requesting up to a 90 day extension with G4S to allow for transition to the new service provider.
- Expenditures for this extension are estimated at \$200,000.

##### **Action B**

- On April 25, 2017, the City issued a Request for Proposal (RFP) for Airport Terminal Traffic Control Services. In response to the RFP, the City received nine proposals from interested service providers.
- Allied Universal Security Services best meets the City's needs in terms of qualifications, experience, cost, staffing and operations plans, and responsiveness to RFP requirements.
- Upon satisfactory performance, the contract allows up to two additional, one-year terms at prices

to be negotiated based on market conditions.

- Annual expenditures are estimated to be \$1,436,000.

### **Charlotte Business INClusion**

The City negotiates subcontracting participation after the proposal selection process (Part C: Section 2.1 (h) of the Charlotte Business INClusion Policy).

Allied Universal Security has committed 4.98% (\$214,392) of the total contract amount to the following certified firm:

- Southeastern Public Safety Group, Inc. (SBE) (\$214,392) (security guard services)

### **Fiscal Note**

Funding: Aviation Operating Budget