City of Charlotte



Charlotte-Mecklenburg Government Center 600 East 4th Street Charlotte, NC 28202

Legislation Text

File #: 15-2513, Version: 1

Police Uniforms, Related Equipment and Services

Action:

- A. Award unit price contracts to the lowest responsive bidders (Galls, Inc. and Lawmen's Distribution, LLC) for the purchase of Police uniforms, related equipment and services for the term of three years, and
- B. Authorize the City Manager to renew the contract for up to two additional, oneyear terms with possible price adjustments and to amend the contract consistent with the City's business needs and the purpose for which the contract was approved.

Staff Resource(s):

Brian Russell, Police Mike Smathers, Police

Explanation

- Annually, the Charlotte-Mecklenburg Police Department (CMPD) purchases uniforms, related equipment and services including, but not limited to, standard uniforms, alternate duty pants and shirts, and leather accessories.
- This contract impacts:
 - More than 1,800 officers, and
 - 300 civilian employees in Crime Scene, Communications, Crime Reporting Unit, and Property and Evidence.
- On October 2, 2015, the Management & Financial Services issued a two-step Invitation to Bid that required bidders to furnish sample garments for Police to wear and evaluate; three bids were received from interested service providers.
 - Vendors were allowed to bid on any of the eight categories (uniforms, footwear, leather, web gear, holsters, accessories, headwear, and badges).
 - Phase I entailed testing and evaluating alternate products submitted by bidders. Phase II requested the bidders submit pricing on all products that were approved for use.
 - During Phase I, two vendors supplied uniforms and products for evaluation.
- CMPD conducted a thorough evaluation of the uniforms and products submitted in Phase I, including a four-week wear test to evaluate uniform samples for durability, fit, and comfort.
- Staff recommends awarding to the following lowest responsive, responsible bidders:
 - Galls, Inc.: uniforms, footwear, holsters, accessories, and headwear; and
 - Lawmen's Distribution, LLC: leather and web gear.
- Galls, Inc. will provide a storefront facility as well as a web-based shopping experience that includes delivery to the division offices. The website will reduce the time an employee spends

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traveling to the uniform shop.

- During the solicitation, Lawmen's Safety Supply was purchased by Safariland and is now operating as Lawmen's Distribution, LLC.
- Annual expenditures are estimated at \$1,191,820.

Charlotte Business INClusion

No subcontracting goal was established because there are no subcontracting opportunities (Part C: Section 2.1(a) of the Charlotte Business INClusion Policy).

Fiscal Note

Funding: Police Operating Budget