



Legislation Details (With Text)

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On agenda: 6/24/2024 **Final action:** 6/24/2024
Title: Airport Valet Parking Services Management Contract Amendment

Attachments:

Date	Ver.	Action By	Action	Result
6/24/2024	1	City Council Business Meeting	Approve	Pass

Airport Valet Parking Services Management Contract Amendment

Action:

- A. Approve contract amendment #3 for an additional one-year term to the contract with AmeriPark, LLC for airport valet services management, and**
- B. Authorize the City Manager to renew the contract for one additional, one-year term with possible price adjustments and to amend the contract consistent with the purpose for which the contract was approved.**

Staff Resource(s):
Haley Gentry, Aviation
Ted Kaplan, Aviation

Explanation

- AmeriPark, LLC manages the Airport’s valet parking operation for Valet and Express Deck Preferred.
- Extension of the AmeriPark, LLC contract will allow Aviation to align Valet services and a separate Self Park services contract through a competitive solicitation to create streamlined and more cost-efficient operations.
- Utilizing AmeriPark, LLC will allow Aviation to maintain continuity of services during the completion of the Terminal Lobby Expansion and the new Valet construction project.
- On May 28, 2019, City Council approved a three-year contract with AmeriPark, LLC with two, one-year renewal options. Both renewal options have been executed and the contract is set to expire on June 30, 2024.
- Waiver of a competitive solicitation process for services may be granted on a limited basis when deemed appropriate and in the City’s best interest. A waiver has been approved for these services based on better contractual alignment and continuity of service.
- Additional time being added to the contract allows for the Airport to continue to create effective systems and processes that have produced an increase in revenue and operational efficiencies.
- At renewal, potential price adjustments may be considered based on legitimate and justified increases in the cost of doing business. The ability to consider price adjustments also allows the city to accept decreases, if warranted.
- Estimated annual expenditures are \$3,730,000.

Airport Concessions Disadvantaged Business Enterprise

This management contract is subject to the Federal Airport Concessions Disadvantaged Business Enterprise (ACDBE) Program regulations. For this contract extension, AmeriPark, LLC has committed

61.55% of the total eligible projected expenses for goods and services to certified ACDBE firms.

Fiscal Note

Funding: Aviation Operating Budget