



Legislation Details (With Text)

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**On agenda:** 9/11/2023    **Final action:**  
**Title:** Housing Support Grants and Non-Profit Capacity Building Support

**Attachments:**

Date	Ver.	Action By	Action	Result
9/11/2023	1	City Council Business Meeting		

**Housing Support Grants and Non-Profit Capacity Building Support**

**Action:**

- A. Approve the use of \$6,400,000 from the Coronavirus State and Local Fiscal Recovery Fund for the following nonprofit organizations providing projects and/or programming in support of housing security and stability for low-income residents:**
  - Heal Charlotte (\$2,250,000),
  - Freedom Fighting Missionaries (\$2,000,000),
  - West Side Community Land Trust (\$1,750,000),
  - Charlotte Family Housing (\$400,000),
- B. Approve the use of \$1,100,000 in Community Development Block Grant funds for Rebuilding Together of Greater Charlotte in support of housing security and stability for low-income residents,**
- C. Approve the use of \$99,000 from the Coronavirus State and Local Fiscal Recovery Fund for non-profit capacity building services to be provided by Next Stage Consulting, Inc., and**
- D. Authorize the City Manager to execute, amend and renew contracts as needed to complete these transactions.**

**Staff Resource(s):**

Shawn Heath, Housing and Neighborhood Services

**Explanation**

**Actions A and B:**

- On June 15, 2023, the city issued a Housing Support Grant opportunity to provide financial support to eligible medium-sized and/or emerging non-profit organizations that demonstrate the ability to reduce the severity of homelessness or housing instability in Charlotte. Organizations could apply for up to \$2.5 million for projects or programming in support of housing security and stability for low-income residents.
- In response to the grant opportunity, 15 proposals from eligible organizations were received. The city assessed each of the 15 proposals based on:
  - Track record of delivering programming in underserved communities,
  - Focus on Corridors of Opportunity areas of influence and populations facing housing instability,
  - Demonstrated ability to implement and sustain the proposed project/program,

- Other confirmed funding sources to support the project/program, and
- Community support for the project/programming.
- Of the 15 proposals, five organizations are recommended for funding as noted in Actions A and B.

Action C:

- An informal solicitation was conducted to identify a consulting firm with suitable credentials to provide capacity building services to a cohort of approximately 25 local nonprofit organizations, including Housing Support Grant recipients as well as certain recipients of the American Rescue Plan Act (ARPA) funded Nonprofit Support Operating Grants.
- In response to the solicitation, three firms submitted proposals, and Next Stage Consulting, Inc. was selected to provide the capacity building services.
- Next Stage Consulting, Inc. will work with the approximately 25 nonprofit organizations to provide a range of services including strategic planning, financial management, organizational strengthening, and other supportive services to help position the organizations for sustainable operations, growth and success.

**City Council Discussion**

- On February 7, 2022, City Council received an overview of the use of ARPA funds for a Nonprofit Operating Grant Program to support local non-profit organizations through a competitive grant program.
- On May 22, 2023, staff shared the proposed Housing Support Grant program concept with City Council.
- City Council received an overview of the Housing Support Grant recommendations at its August 28, 2023 business meeting.

**Charlotte Business INclusion**

These contracts are exempt under the CBI program.

**Fiscal Note**

Funding: American Rescue Plan Act (ARPA) Funds and Community Development Block Grant Funds

**Attachment(s)**

August 28, 2023 Housing Support Grant presentation