



Legislation Details (With Text)

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Title: Cooperative Purchasing Contracts for Vehicles and Equipment

Attachments:

Date	Ver.	Action By	Action	Result
11/28/2022	1	City Council Business Meeting	Approve	

Cooperative Purchasing Contracts for Vehicles and Equipment

Action:

- A. Approve the purchase or lease of vehicles and equipment from cooperative contracts,
- B. Approve unit price contracts with the following vendors for the purchase of vehicles and equipment for a term of one year under the North Carolina Sheriff’s Association (NCSA):
 - Capital Ford, Inc. (NCSA contract # 23-09-0912),
 - Equipment Works, Inc. dba Virginia Truck Body Equipment (NCSA contract # 23-07-0421),
 - Knapheide Truck Equipment - Midsouth (NCSA contract # 22-06-0426R),
 - Parks Ford (NCSA contract # 23-09-0912),
- C. Approve unit price contracts with the following vendors for the purchase or lease of vehicles and equipment for a term of one year under Sourcewell:
 - Enterprise Fleet Management, Inc. (Sourcewell contract # 030122-EFM),
 - McNeilus (Sourcewell contract # 091219-MCN),
 - National Auto Fleet Group (Sourcewell contract # 091521-NAF),
 - Terex (Sourcewell contract # 110421-TER),
- D. Approve a unit price contract with Tesla, Inc for the purchase of vehicles for a term of one year under Washington State Department of Enterprise Services contract 05916, and
- E. Authorize the City Manager to extend the contracts for additional terms as long as the cooperative contracts are in effect, at prices and terms that are the same or more favorable than those offered under the cooperative contacts.

Staff Resource(s):

Phil Reiger, General Services
Kay Elmore, General Services
Chris Trull, General Services

Explanation

- City vehicles and equipment are assessed on an annual basis to determine replacement needs based on a rating of vehicle usage, age, maintenance costs, and condition.
- Due to current industry lead times, equipment leasing may be more effective than purchasing in some situations.

- Purchased or leased vehicles and equipment include electric vehicles, medium and heavy-duty truck bodies, refuse truck bodies, and aerial boom lift truck bodies.
- NC General Statute Section 143-129(e)(3) allows local governments to purchase from formally organized cooperative purchasing contracts.
- A cooperative purchasing agreement results from the consolidation and competitive solicitation of multiple public agency requirements. By aggregating common needs all agencies are able to leverage economies of scale, such as volume discounts, improved terms and conditions, reduced administrative costs, and access to professional and technical expertise.
- Annual expenditures are estimated to be \$5,760,000.

Charlotte Business INclusion

These are cooperative purchasing contracts and are exempt (Part A: Appendix 1.27 of the Charlotte Business INclusion Policy).

Fiscal Note

Funding: General and Enterprise Capital Equipment Funds