

Legislation Details (With Text)

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On agenda: 3/22/2021 **Final action:**

Title: Voice and Wireless Communications Services and Related Products

Attachments:

Date	Ver.	Action By	Action	Result
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Voice and Wireless Communications Services and Related Products

Action:

- A. Approve an extension to the contract with NCapital LLC, formerly NCloud Leasing LLC, for the continued provision and expansion of the citywide voice over IP (VoIP) telephone communications system for a term of three years,**
- B. Approve an extension to the contract with AT&T North Carolina for the continued provision of the local voice telecommunications services for a term of three years,**
- C. Approve the purchase of wireless communications services and related products from federal contracts as authorized by G.S. 143-129(e)(9a),**
- D. Approve a unit price contract with AT&T Mobility for the purchase of wireless services and related products under General Services Administration contract number 47QTCA19D00MV dated September 27, 2019,**
- E. Approve a unit price contract with Cellco Partnership d/b/a Verizon Wireless for the purchase of wireless services and related products under General Services Administration contract number 47QTCA20D00B5 dated June 11, 2020, and**
- F. Authorize the City Manager to extend the use of the contracts listed in Actions D and E for additional terms as long as the federal contracts are in effect, at prices and terms that are the same or more favorable than those offered under the federal contracts.**

Staff Resource(s):

Reenie Askew, Innovation and Technology

Explanation

- Innovation and Technology (I&T) is responsible for the consolidated management of the city's technology needs.
- I&T is in the process of replacing the city's existing telephone system with an IP Telephony system that runs over the city's data network rather than a separate dedicated telephone system. IP telephones are more cost effective and include efficient technology that enables integration into other systems such as mobile devices and email.

Action A

- On April 11, 2011, City Council approved a contract with NWN Corporation, NCapital's parent company, for Cisco products and services.
- On April 4, 2018, City Council approved an extension to the contract for up to five years for the continued provision and expansion of the citywide voice over IP (VoIP) telephone communications system.
- This extension of the NCapital LLC contract will allow for the continued transition of the existing telephone system to the IP Telephony system.
- Annual expenditures are estimated to be \$1,100,000.

Action B

- On July 24, 2000, City Council approved a joint City of Charlotte and Mecklenburg County contract with BellSouth, now AT&T North Carolina, for a broad range of communication services for an initial term of seven years. Subsequent extensions were approved by City Council in 2006, 2013, 2014, and 2018.
- This extension of the AT&T North Carolina contract will allow for continued traditional telephone services for applications that are not compatible with the IP Telephony system such as fax lines, security alarms, and emergency call boxes.
- Annual Expenditures are estimated to be \$1,700,000.

Actions C, D, E, and F

- G.S. 143-129(e)(9a) allows local governments to purchase from contracts established by the United States government, including any federal agency, if the contractor is willing to extend the same or more favorable prices, terms, and conditions as those established under the federal contract.
- AT&T Mobility and Cello Partnership d/b/a Verizon Wireless are willing to provide wireless services and related products to the city at the same or better terms as established in the federal contracts.
- Annual expenditures are estimated to be:
 - AT&T Mobility - \$500,000, and
 - Cellco Partnership d/b/a Verizon Wireless - \$250,000.

Charlotte Business INclusion

Actions A and B

Per Charlotte Business INclusion Policy: Part C: Section 2.1(a) The city shall not establish Subcontracting Goals for contracts where (a) there are no subcontracting opportunities identified for the Contract; or (b) there are no MWBEs or SBEs certified to perform the scopes of work that the city regards as realistic opportunities for subcontracting.

These contracts meet the provision of (a) - No subcontracting opportunities.

Actions C, D, E, and F

These contracts are being purchased off existing Federal contracts and is exempt (Part A: Appendix 1.27 of the Charlotte Business INclusion Policy).

Fiscal Note

Funding: Various Departments' Operating Budgets