



Charlotte-Mecklenburg Government Center 600 East 4th Street Charlotte, NC 28202

Legislation Details (With Text)

File #: 15-12802 **Version**: 1 **Name**:

Type: Consent Item Status: Agenda Ready

File created: 2/6/2020 In control: City Council Business Meeting

On agenda: 4/27/2020 Final action:

Title: CATS Mobile Ticket Sales Application

Attachments:

Date Ver. Action By Action Result

CATS Mobile Ticket Sales Application

Action:

Approve a contract in the amount of \$250,000 with Passport Labs, Inc. for Transit Mobile Payment Application services for a term of one year.

Staff Resource(s):

John Lewis, CATS

Reenie Askew, Innovation and Technology

Explanation

- The Charlotte Area Transit System (CATS) initiated a pilot program in 2017 with Passport Labs,
 Inc. for development and implementation of a mobile ticket sales application, the CATS Pass Mobile App.
- The mobile ticketing app allows riders to purchase CATS tickets on their mobile devices for realtime or future use on light rail, bus, or streetcar services. Key benefits of the mobile ticketing solution include:
 - Reduced paper use and cost for paper tickets and reduced cash handling costs;
 - Easy to use mobile application supported across multiple phone platforms;
 - Ability to support promotional transit ticketing, including special ticket programs with community partners (e.g. college and university student transit ticket offerings); and
 - Improved ridership data collection, including more detailed data on location of ticket purchase and usage.
- Waiver of a competitive solicitation process for services may be granted on a limited basis when deemed appropriate and in the city's best interest. A waiver has been approved for this contract.
- This contract will provide for a one-year contract while CATS completes a competitive solicitation for a long-term Mobile Ticketing Application Solution.

Charlotte Business INClusion

Per Charlotte Business INClusion Policy: Part C: Section 2.1(a) The city shall not establish Subcontracting Goals for Contracts where: (a) there are no subcontracting opportunities identified for the Contract; or (b) there are no SBEs or MWBEs certified to perform the scopes of work that the city regards as realistic opportunities for subcontracting.

This contract meets the provisions of (a) - No subcontracting opportunities.

Fiscal Note

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Funding: CATS Operating Budget