

## Legislation Details (With Text)

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**On agenda:** 11/27/2017      **Final action:** 11/27/2017

**Title:** Federal Lobbying Services

### Attachments:

Date	Ver.	Action By	Action	Result
11/27/2017	1	City Council Business Meeting	Approve	Pass

## Federal Lobbying Services

### Action:

- A. Approve a contract with Holland and Knight LLC for federal lobbying services for an initial term of three years, and**
- B. Authorize the City Manager to renew the contract for up to two, one-year terms with possible price adjustments and to amend the contract consistent with the purpose for which the contract was approved.**

### Staff Resource(s):

Randy Harrington, Management and Financial Services  
Dana Fenton, City Manager's Office

### Explanation

- The City is seeking a firm to develop a comprehensive legislative program and to advocate it effectively to the legislative and executive branches.
- The vendor shall lobby the legislative and executive branches to assist the City in several key areas, such as Aviation, Transit, Water and Sewer, and Housing.
- The City received ten proposals in response to a Request for Proposal (RFP).
- Holland and Knight, LLC best meets the City's needs in terms of qualifications, experience, cost, and responsiveness to RFP requirements.
- It is anticipated that the contract will be renewed for up to two additional, one-year terms at prices to be negotiated based on market conditions.
- Estimated contract expenditures are \$210,000 annually based on a monthly retainer of \$17,500 and will be split four ways between the General, Transit, Aviation, and Water and Sewer Funds.

### Charlotte Business INclusion

No subcontracting goals were established because there are no subcontracting opportunities (Part C: Section 2.1 (a) of the Charlotte Business INclusion Policy).

### Fiscal Note

Funding: General Fund (40% or \$84,000 annually), Aviation Fund (25% or \$52,500 annually), Transit Fund (25% or \$52,500 annually), and Water and Sewer Fund (10% or \$21,000 annually)

