

## Legislation Text

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File #: 15-20653, Version: 1

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### **Airport Fixed Base Operator Electric Aircraft Tugs**

**Action:**

- A. Approve the purchase of Electric Towbarless Aircraft Tugs by the sole source exemption,**
- B. Approve a contract with JBT Lektro for the purchase of Electric Towbarless Aircraft Tugs for the term of three years, and**
- C. Authorize the City Manager to renew the contract for up to two, one-year terms with possible price adjustments and to amend the contract consistent with the purpose for which the contract was approved.**

**Staff Resource(s):**

Haley Gentry, Aviation  
Jack Christine, Aviation

**Sole Source Exemption**

- NC General Statute Section 143-129(e)(6) provides that formal bidding requirements do not apply when:
  - Performance or price competition are not available;
  - A needed product is available from only one source or supply; or
  - Standardization or compatibility is the overriding consideration.
- Sole sourcing is necessary for this contract because:
  - A needed product is available from only one source or supply; and
  - Standardization or compatibility is the overriding consideration.
- City Council approval is required for any purchases made under the sole source exception.

**Explanation**

- The Fixed Based Operator (FBO) at the Airport requires additional and replacement electric aircraft tugs. The electric aircraft tugs are essential for the safe and efficient movement of aircraft from leased hangar space and ramp at the FBO.
- JBT Lektro is the only manufacturer and distributor of Lektro Tugs. The FBO already has a fleet of seven Lektro tugs. Lektro's product is essential in maintaining standardization as introduction of another product would result in additional costs to implement and train staff on usage and maintenance of equipment.
- Lektro tugs range between \$54,000 to \$223,000. Over the next three years, the Airport anticipates acquiring two tugs per year to replace existing equipment and supplement the existing fleet.
- Annual expenditures are estimated to be \$350,000.
- Price adjustments may be considered based on legitimate and justified increases in the cost of doing business.
- The activity is occurring on Airport property.

**Charlotte Business INclusion**

This is a sole source contract and is exempt from the CBI Program.

**Fiscal Note**

Funding: Aviation Capital Investment Plan