



Legislation Text

File #: 15-8810, Version: 1

**Equipment Rentals and Services**

**Action:**

- A. Approve unit price contracts with the following companies for Equipment Rentals and Related Products and Services for an initial term of five years:**
  - **Herc Rentals,**
  - **Big Truck Rentals (for refuse truck rentals only), and**
  
- B. Authorize the City Manager to renew the contracts for up to two, two-year terms with possible price adjustments and to amend the contracts consistent with the purpose for which the contracts were approved.**

**Staff Resource(s):**

Robert Campbell, Finance  
Kay Elmore, Finance

**Explanation**

- City departments rent equipment such as generators, excavators, cranes, forklifts, tower lights and message boards that are required during construction projects, water and sewer line installation, power outages, and other routine needs or emergency situations.
- On March 23, 2018, the City issued a Request for Proposals (RFP); three proposals were received.
- The City issued this solicitation on behalf of U.S. Communities Government Purchasing Alliance which selected the City as Lead Public Agency to solicit proposals for these services on behalf of all states, local governments, school districts, and higher education institutions in the United States.
- U.S. Communities is sponsored by the National League of Cities, The National Association of Counties, the Association of School Business Officials International, the United States Conference of Mayors, and the National Governors Associations.
- U.S. Communities is available to over 90,000 local governments and public agencies and reduces costs by combining the volumes and purchasing power of public agencies nationwide.
- As Lead Agency, the City is responsible for the solicitations process, contract management and consulting with participating public agencies regarding the contract.
- Herc Rentals and Big Truck Rentals best meets the City's needs in terms of qualifications, experience, cost, and responsiveness to RFP requirements and ability to provide the products and services to public agencies in all 50 states.
- Big Truck Rentals will provide refuse truck rentals only that are needed by Solid Waste Services when City trucks are down for extended maintenance and repair, or when additional trucks are needed for special or emergency events.
- Annual expenditures for the Herc Rentals contract is estimated to be \$800,000.
- Annual expenditures for the Big Truck Rentals contract is estimated to be \$40,000.

**Charlotte Business INclusion**

Established MWSBE Goal: 10.00%  
Committed MWSBE Goal: 15.60%

Herc Rental exceeded the established subcontracting goal and has committed 15.60% (\$125,000) of the

total contract amount to the following certified firm(s) (Part B: Section 3 of the Charlotte Business INclusion Policy):

- Streeter Trucking (SBE) (\$25,000) (Equipment Hauling)
- Shoreline Trucking (MBE/SBE) (\$25,000) (Equipment Hauling)
- Eastway Wrecker Services, Inc. (MBE) (\$25,000) (Equipment Hauling)
- RW Trucking, Inc. (SBE) (\$25,000) (Equipment Hauling)
- Murphy Law Trucking (MBE) (\$25,000) (Equipment Hauling)

Big Truck Rentals

No subcontracting goal was established because there are no subcontracting opportunities (Part C: Section 2.1(a) of the Charlotte Business Inclusion Policy)

**Fiscal Note**

Funding: Departmental Operating Budgets