



Legislation Text

File #: 15-14634, Version: 1

**Auctioneer and Related Services**

**Action:**

- A. Authorize the City Manager to negotiate and approve a contract with Rogers Realty & Auction Company, Inc. for an initial term of three years, and**
- B. Authorize the City Manager to renew the contract for up to two, two-year terms with possible price adjustments and to amend the contract consistent with the purpose for which the contract was approved.**

**Staff Resource(s):**

Phil Reiger, General Services  
Kay Elmore, General Services

**Explanation**

- This contract provides for auctioneer and related services for the live auctions used by the city to dispose of surplus rolling stock and equipment.
- The selected service provider will work with the city to plan, execute, and advertise these auctions with the goal of maximizing the city’s net sales revenues.
- The city currently holds three live auctions per year in January, May, and September.
- On September 14, 2020, the city issued a Request for Proposals (RFP); three responses were received.
- Rogers Realty & Auction Company, Inc. best meets the city’s needs in terms of qualifications, experience, cost, and responsiveness to RFP requirements.
- Annual expenditures are estimated to be \$250,000 and are shared among the departments and organizations participating in each auction.

**Background**

- General Services provides asset recovery and disposal services to city departments and other organizations including Mecklenburg County, Emergency Management Services, and INLIVIAN.

**Charlotte Business INclusion**

Rogers Realty & Auction Company, Inc. is a Women-Owned Business.

Per Charlotte Business INclusion Policy: Part C: Section 2.1(a) The city shall not establish Subcontracting Goals for Contracts where (a) there are no subcontracting opportunities identified for the Contract; or (b) there are no MWBEs or SBEs certified to perform the scope of work that the city regards as realistic opportunities for subcontracting.

These contracts meet the provisions of (b) - No MWBEs or SBEs certified to perform the scope of work.

**Fiscal Note**

Funding: General Services Operating Budget and Various Departments’ Operating Budgets