



Legislation Details (With Text)

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On agenda: 5/13/2019 **Final action:** 5/13/2019
Title: Citywide Janitorial Services

Attachments:

Date	Ver.	Action By	Action	Result
5/13/2019	1	City Council Business Meeting	Approve	Pass

Citywide Janitorial Services

Action:

- A. Approve contracts with the following companies for janitorial services for an initial term of three years:**
 - **A & B Cleaning Services, Inc.,**
 - **Atalian Global Services,**
 - **Environmental Service System, LLC,**
 - **Greens Commercial Cleaning, Inc.,**
 - **Integrated Commercial Cleaning Service,**
 - **ISS Facility Services,**
 - **JSL Services, LLC,**
 - **Paramount Service Solutions, and**
 - **The Budd Group, and**

- B. Authorize the City Manager to renew the contracts for up to two, one-year terms with possible price adjustments and to amend the contracts consistent with the purpose for which the contracts were approved.**

Staff Resource(s):

Robert Campbell, Finance
Kay Elmore, Finance

Explanation

- The city utilizes outside vendors to provide janitorial services for approximately 1.3 million square feet of space. Approximately 25 locations currently require janitorial services.
- Services to be provided include routine and scheduled janitorial maintenance along with specialized cleaning (e.g. carpet and tile cleaning and other specialized cleaning services as required by the facility).
- Janitorial service providers supply all necessary equipment, materials, paper products, cleaning agents, labor, and supervision required to clean each facility and adhere to the city’s environmental purchasing standards for cleaning and paper products.
- On October 27, 2018 the city issued a Request for Proposals; 26 responses were received.
- The companies selected best meet the city’s needs in terms of qualifications, experience, cost, and responsiveness to RFP requirements.
- Annual expenditures for all contracts combined are estimated to be \$2,750,000.

Charlotte Business INclusion

Established MWSBE Goal: 30.00%
Committed MWSBE Goal: 67.00%

The city required Prime Consultants to submit a MSBE Participation Plan outlining their solicitation and utilization Efforts (Part C: Section 2.1 (c) of the Charlotte Business INCLUSION Policy).

The following Prime Consultants have committed 67.00% of the total contract to the following certified firms:

ISS Facility Services - 40.00% (\$974,146)

- AC Pro Cleaning (MBE, SBE) - Staffing
- Bucket, Mop and Broom Cleaning Service, LLC (MBE, SBE) - Staffing
- Absolute Cleaning (MBE, SBE) - Staffing

Environmental Service Systems, LLC - 50.00% (\$204,208)

- AC Pro Cleaning (MBE, SBE) - Staffing

The Budd Group - 56.00% (\$2,572,252)

- Latin Labor (MBE) - Staffing
- JAC Janitorial (MBE) - Staffing

A & B Cleaning Services, Inc. - 30.00% (\$67,319)

- Morrow Carpet and Upholstery (MBE) - Cleaning
- The Johnson Group (WBE) - Cleaning
- Reel Kleen (MBE, SBE) - Staffing

Atalian Global Services - 30.00% (\$226,451)

- Absolute Cleaning (MBE, SBE) - Staffing

The following Prime Consultants are MWSBEs and have committed to perform 100% of the total contract amount, inclusive of all services and staffing:

Green's Commercial Cleaning, Inc. (MBE, SBE) - 100% (\$1,228,824)

Integrated Commercial Cleaning Service (WBE) - 100% (\$1,724,450)

JSL Services (MBE, SBE) - 100% (\$48,838)

Paramount Service Solutions (SBE) - 100% (\$2,000,075)

Fiscal Note

Funding: Various Departments' Operating Budgets