



Legislation Details (With Text)

**File #:** 15-17781    **Version:** 1    **Name:**  
**Type:** Consent Item    **Status:** Approved  
**File created:** 4/7/2022    **In control:** City Council Business Meeting  
**On agenda:** 6/27/2022    **Final action:** 6/27/2022  
**Title:** Airport Terminal Seating Contract

**Attachments:**

| Date      | Ver. | Action By                     | Action  | Result |
|-----------|------|-------------------------------|---------|--------|
| 6/27/2022 | 1    | City Council Business Meeting | Approve |        |

**Airport Terminal Seating Contract**

**Action:**

- A. Approve the purchase of terminal seating by the sole source exemption,**
- B. Approve a unit price contract with Arconas Corporation for the purchase of terminal seating for the term of three years, and**
- C. Authorize the City Manager to renew the contract for up to two, one-year terms with possible price adjustments and to amend the contract consistent with the purpose for which the contract was approved.**

**Staff Resource(s):**

Haley Gentry, Aviation  
Jack Christine, Aviation

**Sole Source Exemption**

- NC General Statute Section 143-129(e)(6) provides that formal bidding requirements do not apply when:
  - Performance or price competition are not available;
  - A needed product is available from only one source or supply; or
  - Standardization or compatibility is the overriding consideration.
- Sole sourcing is necessary for this contract because the items are required for standardization and compatibility are proprietary to the vendor.
- City Council approval is required for any purchases made under the sole source exception.

**Explanation**

- The Arconas seat was selected during the concourse renovation program for consistency with American Airlines design standards.
- Aviation will purchase new and replacement seating throughout the terminal as part of the continuing concourse renovation projects over the next three years.
- The unit price contract includes assembly, installation, and storage fees.
- Annual expenditures are estimated to be \$2,000,000.
- This activity is occurring on Airport property, located in Council District 3.

**Charlotte Business INclusion**

This is a sole source contract and is exempt (Part A: Appendix 1.27 of the Charlotte Business INclusion Policy).

**Fiscal Note**

Funding: Aviation Capital Improvement Plan