City of Charlotte



Charlotte-Mecklenburg Government Center 600 East 4th Street Charlotte, NC 28202

Legislation Details (With Text)

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On agenda: 5/13/2024 Final action: 5/13/2024

Title: CATS Fare Collection System Modules, Equipment, and Services

Attachments:

Date	Ver.	Action By	Action	Result
5/13/2024	1	City Council Business Meeting	Approve	

CATS Fare Collection System Modules, Equipment, and Services

Action:

- A. Approve the purchase of Fare Box System Modules and Equipment by the sole source exemption,
- B. Authorize the City Manager to negotiate and execute a contract with Genfare-SPX for the purchase of Fare Box System and Equipment for the term of five years,
- C. Authorize the City Manager to negotiate and execute a contract with Genfare-SPX for cloud application services for a term of five years,
- D. Authorize the City Manager to renew the contracts for up to two, two-year terms with possible price adjustments and to amend the contracts consistent with the purpose for which the contracts were approved, and
- E. Authorize the City Manager to purchase such additional software licenses, services, hardware, maintenance and support, and system upgrades/expansions as required to maintain the system for as long as the city uses the system.

Staff Resource(s):

Brent Cagle, CATS Elizabeth Presutti, CATS Randy Moulton, Innovation & Technology

Sole Source Exemption

- NC General Statute Section 143-129(e)(6) provides that formal bidding requirements do not apply when:
 - Performance or price competition are not available;
 - A needed product is available from only one source or supply; or
 - Standardization or compatibility is the overriding consideration.
- Sole sourcing is necessary for this contract because of the need for standardization and equipment compatibility.
- City Council approval is required for any purchases made under the sole source exception.

Explanation

- The Charlotte Area Transit System (CATS) seeks to upgrade end-of-life hardware and software to maintain the viability and longevity of the current fare box system and related equipment system.
- Waiver of a competitive solicitation process for services may be granted on a limited basis when

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deemed appropriate and in the city's best interest. Waivers have been approved for fare collection services based on continuity of service, limiting the complexity of service, and Genfare acting as the sole provider of hardware and software support for their products.

- The contracts will support the roadmap for CATS' fare collection system for future fare system enhancements.
- Annual expenditures for both contracts are estimated to be \$1,593,000.

Charlotte Business INClusion

This is a sole source contract and is exempt from the CBI Program.

Fiscal Note

Funding: CATS Operating and Capital Budgets