



Legislation Details (With Text)

<b>File #:</b>	15-15418	<b>Version:</b>	1	<b>Name:</b>	
<b>Type:</b>	Consent Item	<b>Status:</b>		Agenda Ready	
<b>File created:</b>	3/15/2021	<b>In control:</b>		City Council Business Meeting	
<b>On agenda:</b>	4/26/2021	<b>Final action:</b>			
<b>Title:</b>	Water and Wastewater Treatment Chemicals Reverse Auction				

**Attachments:**

Date	Ver.	Action By	Action	Result
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**Water and Wastewater Treatment Chemicals Reverse Auction**

**Action:**

- A. Approve unit price contracts for the purchase of water and wastewater treatment chemicals for an initial term of two years to the following:**
  - Brenntag Mid-South, Inc.,
  - Carus LLC,
  - Chemtrade Chemicals Corporation dba Chemtrade Chemicals US LLC,
  - Colonial Chemical Solutions, Inc.,
  - Donau Carbon US LLC dba Standard Purification,
  - JCI Jones Chemicals, Inc.,
  - Kemira Water Solutions, Inc.,
  - Lhoist North America of Virginia, Inc.,
  - Polytec Inc.,
  - PVS Technologies, Inc.,
  - Univar USA Inc.,
  - Water Guard Inc., and
  
- B. Authorize the City Manager to renew the contracts for up to one, one-year term with possible price adjustments and to amend the contracts consistent with the purpose for which the contracts were approved.**

**Staff Resource(s):**

Angela Charles, Charlotte Water  
Ron Hargrove, Charlotte Water

**Explanation**

- Charlotte Water uses a variety of chemicals in the water and wastewater treatment process, and each chemical plays an essential role to ensure the treated water is safe for customers and the environment.
- North Carolina General Statute 143-129.9 indicates the alternative competitive bidding methods for the purchase of apparatus, supplies, materials, or equipment, including a reverse auction as an appropriate form of bidding.
- On January 7, 2021, the city issued an Invitation to Bid; 24 bids were received.
- On March 17, 2021, the city held a reverse auction to obtain pricing. The reverse auction process is a real-time purchasing process in which bidders compete to provide goods at the lowest selling price in an open and interactive environment. By using the reverse auction method, the city was able to gain increased competition and coordinate all the treatment chemical contracts into one

contract cycle.

- The companies selected were the lowest responsive, responsible bidders.
- Annual expenditures are estimated to be \$6,700,000.

**Charlotte Business Inclusion**

Per Charlotte Business Inclusion Policy: Part C: Section 2.1(a), the city shall not establish Subcontracting Goals for Contracts where: (a) there are no subcontracting opportunities identified for the Contract; or (b) there are no MWBEs or SBEs certified to perform the scopes of work that the city regards as realistic opportunities for subcontracting.

These contracts meet the provisions of (a) - No subcontracting opportunities.

**Fiscal Note**

Funding: Charlotte Water Operating Budget