

# **Housing Locational Policy**

December 3, 2018

# **Briefing Objectives**

- Housing Locational Policy Background
- Current Policy
- Review Process
- Site Scoring
- Staff Recommendation
- Summary
- Next Steps







## Background

- Housing Locational Policy was created in 2001
- Established as an evolution of the City's Scattered Site Housing Policy created in the 1980s to appropriately place new public housing
- Policy was last updated in March 2011
- Provides a guide for the location of new and rehabilitated subsidized multi-family housing developments serving households earning 80% or below the Area Median Income (\$59,300)

# **Current Policy**

## Applies to:

 Multi-family developments > 24 units that receive local, state or federal funding support

#### Exemptions:

Developments serving senior and disabled populations

#### Permissible Areas:

 Permissible and non-permissible areas were created in 2011

#### Policy Waivers:

- Council has authority to issue waivers to individual developments
- 20 waivers have been issued since 2001

# **Current Policy**

## Permissible / Non-permissible Areas

- In 2011, permissible and nonpermissible areas were based upon NSA classifications (Stable, Transitioning, Challenged)
- Stable, Transitioning and Challenged labels were discontinued in 2012, at which time smaller NPAs were implemented
- Geographic applicability has not been updated since 2011



## **Review Process**

#### 2017:

Referral to Housing & Neighborhood
 Development Committee

### 2018:

- February: Committee begins discussing policy
- <u>August</u>: City Council adopts Housing Charlotte Framework
- <u>August September</u>: Public Meetings introduced Site Scoring proposal
- <u>October</u>: HAND Committee approves staff recommendations (4:1)





# **Review Process - Community Engagement**

- Seven meetings in each quadrant of city, Ballantyne and uptown, plus online feedback form
- Meetings included evening and Saturday sessions at venues that allowed for convenience
- 258 citizens attended meetings, including developers



# **Review Process - Community Engagement**

#### Feedback:

- Disperse affordable housing throughout Charlotte
- Address displacement and gentrification

- Promote income diversity
- Varying opinions on exemptions some felt that there should be no exemptions, while others felt exemptions should include:

Disabled

Seniors

• Veterans

- Eliminate permissible and nonpermissible areas
- Site Scorecard is a good tool keep it simple, flexible, and update regularly
- Affordable housing developers also expressed support of Site Scorecard



# Site Scoring

- Developed by staff from Housing & Neighborhood Services and the Office of Data Analytics
- Uses data to determine how closely a proposed site meets location related goals
- Location Goals: Site Scoring will seek to provide clear guidance for investments that create and/or preserve affordable and workforce housing in areas:
  - Near employment centers
  - Near commercial centers
  - Near existing and proposed transit services
  - In Center City
  - In neighborhoods experiencing change
  - That support the City's revitalization efforts
  - That promote diverse neighborhoods

# Site Scoring Applicability

#### The following development proposals will be scored:

- Multi-family rental developments with 24 units or more, and
- All 4% Low Income Housing Tax Credit projects (LIHTC), and
- Funded in whole or in part by local, state or federal funding sources

## Site Scoring Exemptions

#### Proposed Site Scoring exemptions include:

- 9% LIHTC projects
- Senior Citizen developments
- Any multi-family rental development with less than 24 units
- Single-family development

# Site Scoring Overview

Four scoring criteria:

- 1. **Proximity –** Proximity of the site to transit options and amenities
- 2. Income Diversity To what extent does the development contribute to creating vibrant mixed-income communities
- 3. Access A measure of jobs easily accessed from the development site
- 4. Neighborhood Change The level of displacement risk indicted by real estate market activity in historically lower income neighborhoods

#### **Charlotte Housing Locational Score - Results** Proposed Development Name: Sample Project 1 Address: E. Seventh Street Funding Request: \$ Total Units: 100 Unit Mix Development Type: Family Total Development Cost: \$12,583,841 0-30% AMI: 28 61-80% AMI: Leverage Ratio: 0:0 81-100% AMI: 0 31-40% AMI: 0 41-50% AMI: 0 100-110% AMI: 0 Cost Per Unit: \$0 51-60% AMI: 32 Market AMI: 0 Council District: 1 Egleston . Proximity Diversity Neighborhood Access Change Gold Line Stone lue Line Stations

# Site Scoring Component - Proximity

Measure	The travel distance of the proposed site to transit options and amenities
Site / NPA	• Site Specific
Data Sources	<ul> <li>CATS Transit Stops</li> <li>Rail, street car, high frequency bus stops</li> <li>Can include proposed transit stations</li> <li>Quality of Life Explorer</li> <li>Amenity locations</li> </ul>
	<ul> <li>Data Notes:</li> <li>The Quality of Life Explorer aggregates data from many sources, such as NC Board of Pharmacy, National Credit Union Administration, etc. Variables are updated annually.</li> <li>Amenities are proposed to be consistent with the North Carolina Housing</li> </ul>
Score	<ul> <li>Finance Agency Qualified Allocation Plan</li> <li>Total of 0-10 points <ul> <li>Up to 5 points based on proximity to transit options</li> </ul> </li> </ul>
	<ul> <li>Up to 5 points based on proximity to amenities</li> </ul>

# Site Scoring Component - Income Diversity

Measure	<ul> <li>The extent to which the development contributes to creating vibrant mixed- income communities</li> <li>AMI mix served by development, and overall poverty of NPA</li> </ul>
Site / NPA	<ul> <li>Site specific:</li> <li>AMI diversity of the specific development</li> <li>NPA:</li> <li>Poverty at the NPA level</li> </ul>
Data Sources	<ul> <li>Income         <ul> <li>American Community Survey, 5-Year Estimates</li> <li>HUD Income Limits</li> <li>Quality of Life Explorer - Median Household Income</li> </ul> </li> <li>Food &amp; Nutrition Services (FNS)         <ul> <li>Mecklenburg County / Quality of Life Explorer</li> </ul> </li> </ul>
	<ul> <li>Data Notes:</li> <li>Data sources update annually; lag 1-2 years</li> </ul>
Score	<ul> <li>Total of 0 – 10 points</li> <li>Up to 5 points based on proposed unit mix of development</li> <li>Up to 5 points based on current poverty level of overall community</li> </ul>

## Site Scoring Component - Access

Measure	<ul> <li>Identifies access to jobs</li> <li>Jobs are defined as wage earning vocations (a relationship between a worker and a firm)</li> </ul>
Site / NPA	<ul> <li>Measured at NPA level by:</li> <li>Jobs within 60-minute commute by transit</li> <li>Jobs within 45-minute commute by car</li> </ul>
Data Sources	<ul> <li>CATS</li> <li>CDOT Travel Demand Model</li> </ul>
	<ul><li>Data Notes:</li><li>Updated model will calculate by current and proposed transit routes</li></ul>
Score	<ul> <li>Total of 0 – 10 points</li> <li>Weighted score based on commute times (transit and auto)</li> </ul>

# Site Scoring Component - Neighborhood Change

Measure	<ul> <li>Identifies neighborhoods with potential displacement risk due to increased real estate market activity</li> <li>Measure is weighted toward lower income communities</li> </ul>
Site / NPA	<ul> <li>Measured at NPA level by:</li> <li>Home sales prices</li> <li>Construction activity (new, rehab, demolition)</li> <li>NPA median income level</li> </ul>
Data Sources	<ul> <li>Sales Prices:</li> <li>Mecklenburg County real estate sales data</li> <li>Construction Activity: <ul> <li>Mecklenburg County Permit Data (new, rehab, demolition)</li> </ul> </li> <li>Income: <ul> <li>American Community Survey, 5-year estimates</li> <li>Quality of Life Explorer – Median Household Income</li> </ul> </li> </ul>
Score	<ul> <li>Total of 0 – 10 points</li> <li>Neighborhood Profile Area (NPA) ranking based on permit activity and sales prices</li> </ul>

# **Project Evaluation Example**

- Developer seeks gap financing from City
- Staff conducts review of each proposal:
  - Development team experience
  - Financing structure
  - Term of affordability
  - Number of affordable units
  - Other project features
- Each project will be placed in the site scoring system and ranked by its site score
- Staff will consider the site score and other proposal characteristics
- Committee/Council presentation -Request for Council Action



# **Staff Recommendation**

- 1. Implement Site Scoring to replace existing Housing Locational Policy:
  - Eliminates need for waivers
  - Removes real and perceived barriers; provides transparency
  - Normalizes data; data is updated regularly
- 2. Treat site evaluation comparable to a rezoning recommendation
  - Staff evaluates development proposals including new site scoring, development team experience and financial feasibility
  - Recommendation made to Council along with site scoring matrix and location map
  - Council votes on each funding request
- 3. Eliminate Permissible and Non-permissible areas

## Summary

#### Site Scoring:

- Simplifies process for developers and Council
- Provides transparency
- Removes real and perceived barriers
- Regularizes data; data is updated real-time as it becomes available
- Scores projects based on Council and community goals
- Helps Council make informed decisions, while eliminating the need for waivers
- System will be nimble; adjustments can easily be made as the process is refined post-launch

## **Next Steps**

- Request City Council approve staff recommendation to replace existing policy with Site Scoring
- With Council approval, Site Scoring will be implemented immediately