## **Charlotte Center City Partners**



### **Charlotte Center City Partners**



#### **Our Mission**

 We are 501(c)4 and 501(c)3 not-for-profit corporations that envision & implement strategies & actions that drive the economic, social, & cultural development of Charlotte's Center City

#### Our focus

- Growing jobs and investment
- Recruiting & retaining the best talent

#### What we do

- Planning
- Research
- Business recruitment and retention
- Marketing/Communications
- Sustainability
- Programming & event production
- Community Building

### **Charlotte Center City Partners**



Input of the property owners and residents prior to FY19 Budget

- Public input process into 2020 Vision Plan and Small Area
  Plans
- Priorities of Neighborhood Association we support
- Primary research through surveys
- Host focus groups
- Communications tools
- Advisory Committees (P&D, South End and Historic West End)
- Board governance of annual Program of Work and Budget

#### **Business Recruitment and Retention**





### **Planning and Development**





### **Great Urban Neighborhoods**



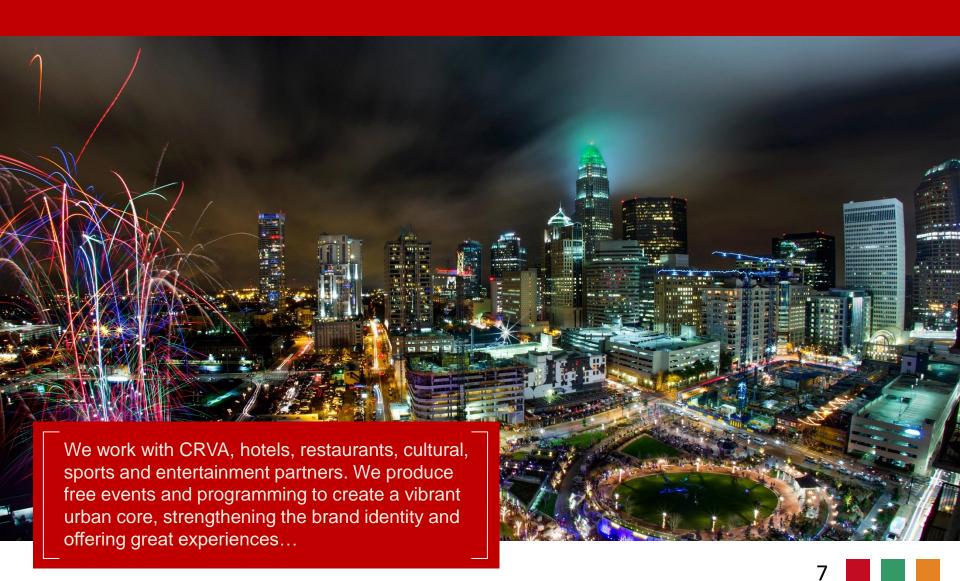




Serve South End, Uptown and Historic West End to build strong, transit oriented neighborhoods and business districts with a variety of desirable business and urban living opportunities, quality schools, great urban parks and open spaces, and access to unique residential amenities...

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### **Events, Hospitality & Entertainment**



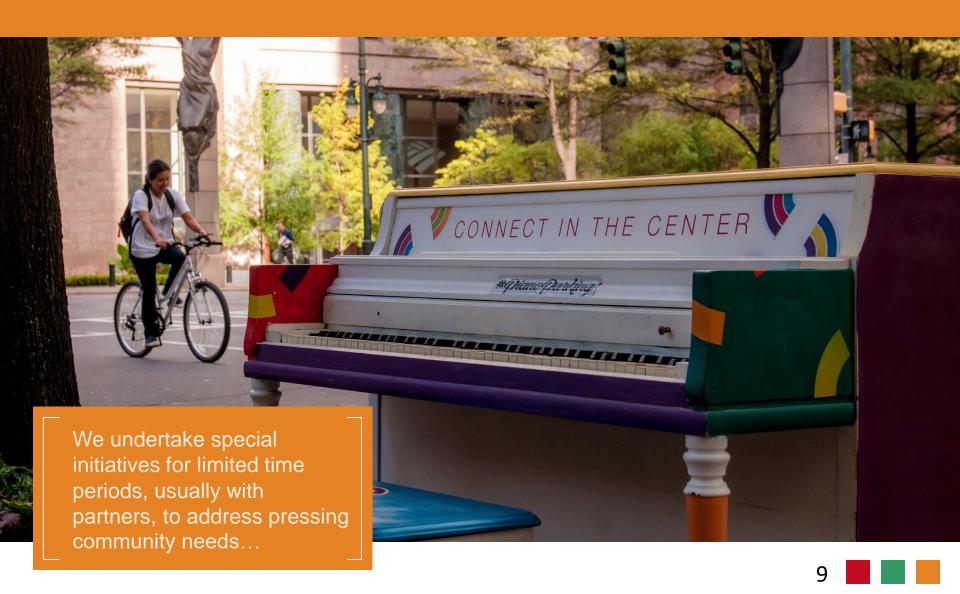


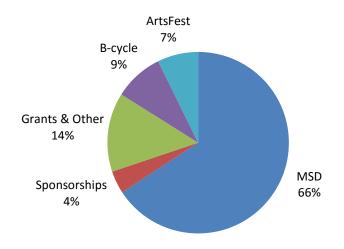
### On the Go





### **Special Initiatives**



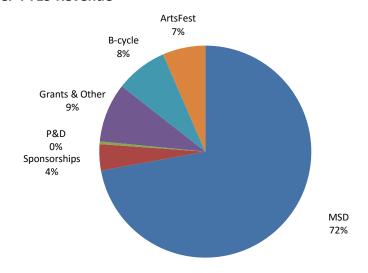


#### **CCCP FY18 Expense** P&D ArtsFest Transportation 7% B-cycle 4% 10% **Econ Dev** Oper 10% 4% Sustain 1% Prgms / Events 11% West End 10% Marketing & **Historic South** Comm. End Community 15% 17% Development 5%

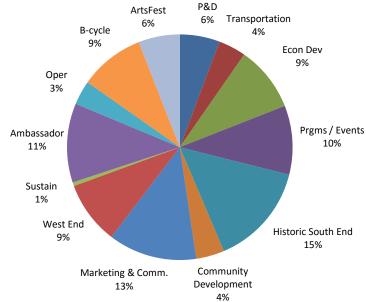
# **Charlotte Center City Partners Budget**

Revenue	
\$4,164,496	FY18 MSD Budget
\$1,147,377	Sponsors/Grants/Reserves
<u>\$1,017,453</u>	CCCP Community Trust
\$6,329,326	Total Revenue
Expense	
\$2,975,963	Personnel
\$ 445,556	Operations
\$ 944,890	Programs & Projects
\$ 255,000	Planning & Development
\$ 391,875	Events
\$ 241,667	Quarters
<u>\$1,074,375</u>	CCCP Community Trust
\$6,329,326	Total Expense

#### **CCCP FY19 Revenue**



#### **CCCP FY19 Expense**



# Charlotte Center City Partners Budget

Revenue	
\$5,084,056	FY19 MSD Budget
\$ 947,448	Sponsors/Grants/Reserve
<u>\$1,017,453</u>	CCCP Community Trust
\$7,048,957	Total Revenue
Expense	
\$2,948,189	Personnel
\$ 451,775	Operations
\$ 864,666	Programs & Projects
\$ 800,000	Ambassador Program
\$ 239,000	Planning & Development
\$ 427,750	Events
\$ 243,202	Quarters
\$ <u>1,074,375</u>	CCCP Community Trust
\$7,048,957	Total Expense

## **Center City Partners**

