

Good Faith Efforts Summary for North Tryon Street Business Corridor

Background

The North Tryon Street Business Corridor Project was bid on May 25, 2017. A total of four (4) firms submitted bids for the contract. Staff is recommending contract award to the low bidder, Sealand Contractors Corp. with a total contract award amount of \$9,667,225.78.

The Established SBE Goal for this project was set at 22.00%, as derived from the City's subcontracting goal setting formula.

At bid opening, Sealand Contractors Corp. documented and committed SBE participation totaling 17.65% (\$1,688,738) to the following certified firms: On Time Construction (masonry), The LS Group, LLC (erosion control), A1 Precision Fence Company (fence installation), R&N Construction Group LLC (retaining wall), and Streeter Trucking, Inc (hauling).

Good Faith Effort (GFE) Summary

Per the City's CBI Policy (Part B: Section 2.1), because the Established SBE Goal on this contract was not met at bid opening, Sealand Contractors Corp. was required to submit documentation reflecting their efforts in earning 60 Good Faith Effort (GFE) points, out of a total available 155 GFE points. City staff has reviewed Sealand Contractors Corp's documentation and confirmed Sealand Contractors Corp's achievement of 60 GFE points, comprised of the following efforts:

- GFE 5.3.1: *Contacts* (10 points)
- GFE 5.3.2: *Making Plans Available* (10 points)
- GFE 5.3.3: *Breaking Down Work* (15 Points)
- GFE 5.3.5: *Attendance at Pre-Bid* (10 Points)
- GFE 5.3.7: *Negotiating in Good Faith with MBEs and SBEs* (15 points)