

MWSBE Participation in Capital Projects

Budget, Governance, & Intergovernmental Committee
June 3, 2024



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EMERGING THEMES FROM COUNCIL DISCUSSIONS

- Increase utilization and spend
- Remove barriers
- Grow capacity
- Subcontractors to prime contractors
- Use of alternative delivery methods
- Unbundling scopes of work

AGENDA

Determine a work strategy with the committee to develop a General CIP
MWSBE Utilization Master Plan

Update on actions since December 2023

Review pilot framework and discuss early engagement benefits that
increase MWSBE opportunities and participation

Outline active projects recommended to move forward

WHAT IS A GENERAL CIP MWSBE UTILIZATION MASTER PLAN?

A guiding document that identifies strategies and a pathway to achieve City Council’s priority to utilize and grow MWSBEs through the Capital Investment Program

Objectives	Actions	Metrics
Remove barriers from MWSBEs to increase participation opportunities	Provide bonding support services to enable MWSBEs to build bonding capacity	Number of MWSBEs that have successfully increased bond capacity

PROPOSED COUNCIL COMMITTEE MEETING SCHEDULE

September 2

- Review construction procurement and CBI policy
- Examine MWSBE goal-setting policies and factors that shape utilization

October 7

- Review project delivery methods
- Introduce draft General CIP MWSBE Utilization Master Plan

November 4

- Finalize draft master plan
- Committee recommendation

STEPS TAKEN SINCE DECEMBER

- Rejected bids for CMPD Northwest Police Station due to failure to meet MWSBE goals
- Supported citywide “Business Connections” networking event in April
- Shifted delivery methods from standard Design-Bid-Build to Construction Manager at Risk
 - CMPD Northwest Police Station
 - Firehouse #11 Replacement
 - Miranda Road Firehouse
 - ADA CMGC Phase II
- Shifted delivery method to Design-Build
 - CMPD Hangar Relocation
 - Solid Waste Services Transfer Stations
 - Animal Care & Control Phase III
 - Bryant Farms Road Extension
(Rea Road to Audrey Kell Road) Phase II



ROAD TO GROWTH - GENERAL CIP PILOT FRAMEWORK

Note: Target market still under legal review

<\$300K

- Target MWSBEs
- No bid bond required
- Low administrative workload
- Often self-performing

\$300K - \$500K

- Target MWSBEs
- Bid bond required (bonding assistance available)
- Set utilization goals
- Moderate administrative workload
- Subcontracting may be needed

\$500K - \$5M

- Open competition
- Bid bond required (bonding assistance available)
- Set utilization goals
- Full administrative workload
- Mix of subcontracting and self-performing

>\$5M

- Projects evaluated for Alternative Delivery
- Goals are determined based on project and delivery method

46 Projects

Total value:
approx. \$5.7M

5 projects

Total value:
approx. \$1.9M

29 projects

Total value:
approx. \$45M

13 projects

Total value:
approx. \$217M

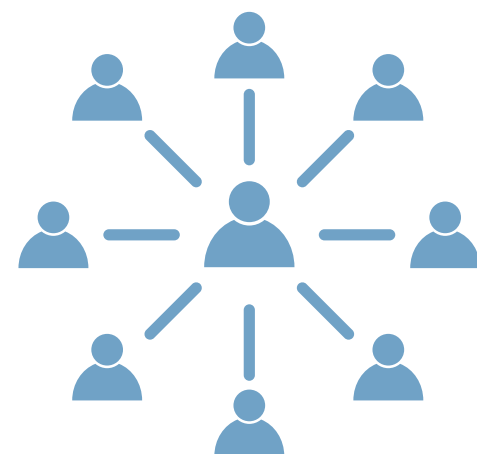
Federal or State Funded Projects

Projects with Federal and State funding shall follow DBE processes and rules

EARLY ENGAGEMENT IS KEY TO INCREASING UTILIZATION



Earlier collaboration
between GS and CBI during
the initial phases of projects



Emphasize early
engagement of MWSBE
participation through
preparation and support
from the Charlotte Business
Inclusion office



Focus on MWSBE
participation opportunities
and potential barriers during
beginning stages of projects



Strengthen our commitment
to support MWSBEs and
maximize opportunities
for success

CIP PILOT PROJECTS

Pilot Time Frame: June - September

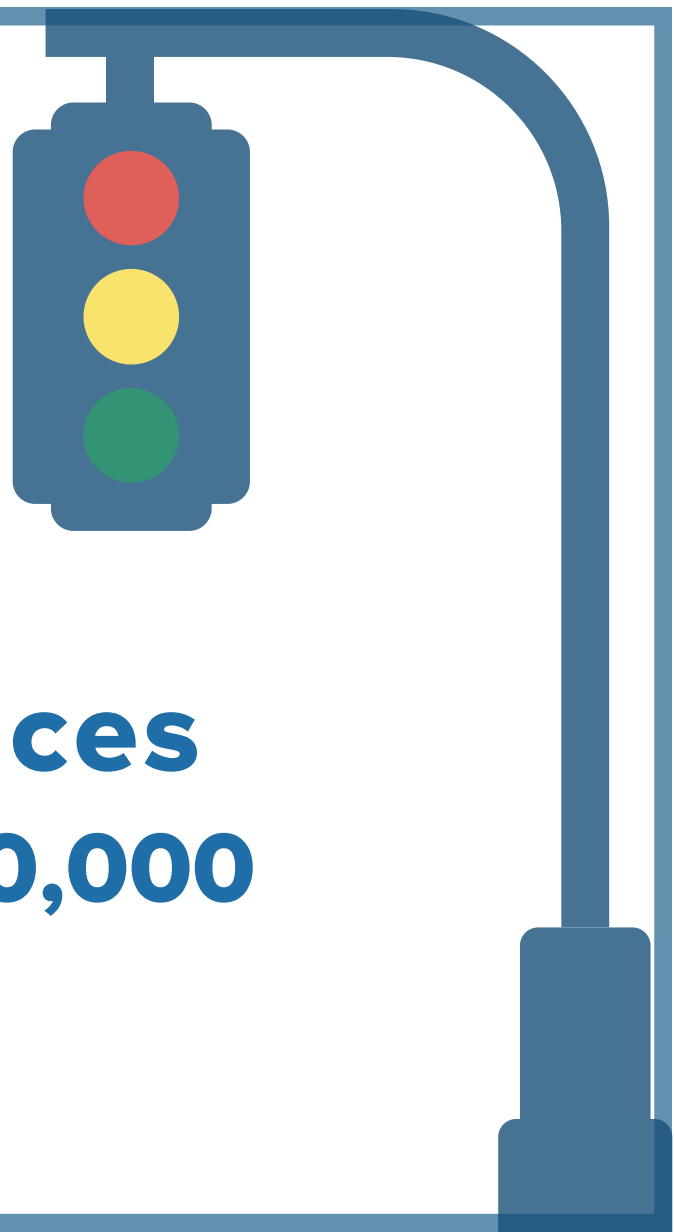
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**Flatwork, Sidewalks,
& Shared-Use Paths**
\$50,000 - \$200,000



2

**Traffic
Control Devices**
\$150,000 - \$250,000



UPCOMING PROJECTS FOR FUTURE AWARD

- The projects listed below ranging from \$500K to \$5M in construction costs are anticipated for future award within the next 6 months

Examples include:

- **Sardis Road N (Sardis Rd. to Rittenhouse Circle) Sidewalk**
- **Monroe Road Multi-Use Path**
- **Charlotte Solar Photovoltaic Initiative Phase III**
- **CMPD Boathouse**
- **River District Phase I Firehouse**

- Projects at or near 100% design but greater than \$5M that also need to move forward

Examples include:

- **McCullough Drive Streetscape**
- **Prosperity Church Road (Old Ridge to Benfield) Improvements**

NEXT STEPS

- **Proceed with proposed General CIP Pilot Framework**
- **Continue Council Committee discussions**

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QUESTIONS

