

CLT Strategic Principles

Safety & Security

Strategic Growth

Strong Partnerships

Risk Mitigation

Master Planned

Cost Competitive Engage Community

Investing in security operations and technological enhancements

Demand-driven terminal and airfield expansion

Providing exceptional value to business partners and the community

Asset Preservation

Value Employees

Customer Focus

Passenger Satisfaction &

Proactively Maintain
Reliable Operations 24/7/365

Recognize Performance Employer of Choice Diversity, Equity, and Inclusion

The CLT Experience

Preventative maintenance of airport facilities

Educate, train, and empower our most important asset

Investments in passenger experience and technology applications



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Operating Budget Summary

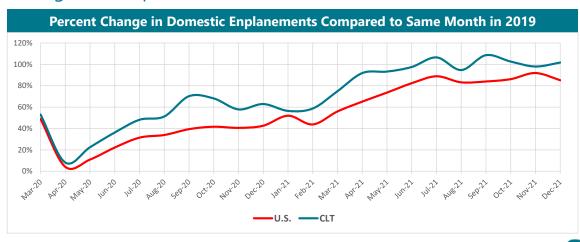
Budget	FY 2021	FY 2022	FY 2023	Change
	Actual	Revised	Proposed	FY 2022 to FY 2023
Revenues	196,155,994	254,243,809	323,979,882	69,736,073
Personnel	60,698,576	66,361,826	73,261,760	6,899,934
Operating	75,407,360	108,286,015	128,347,883	20,061,868
Capital	685,867	699,000	752,000	53,000
City Services	24,421,344	24,323,754	24,934,268	610,514
Department Chargeouts	-	(4,575,173)	(4,623,673)	(48,500)
Total Expenditures	161,213,147	195,095,422	222,672,238	27,576,816
				FTE Count Change
Total FTEs	708	714	759	45

- ➤ Significant revenue growth of 27.4%
- > Overall, 16.1% Budget increase
- ➤ 10.4% increase to Personnel Services, including 45 new positions
- > 18.5% increase to Operating Expenses
- 2.5% increase to City Services



CLT Domestic Enplanement Recovery Versus Nation

CLT has consistently exceeded national domestic passenger levels throughout the pandemic



Source: CLT—CLT records. U.S.—U.S. Department of Transportation.

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FY 2023 Budget by Strategic Principle

Safety & Security

\$5.9M for Public Safety Functions (Police, Fire, Medic), Curbside traffic management, and reinstituting funding to airport IROPS budget for unplanned events

Asset Preservation

\$4.2M to maintain and enhance facility and technology infrastructure

Strategic Growth

\$3.1M for continued marketing efforts of online pre-booking parking system and nonaeronautical development

Value Employees

\$2.3M for additional employee training, workforce development, recruitment and retention, and continued education

Strong Partnerships

\$8.4M for management agreement at the FBO to account for higher fuel prices and increased activity.

Customer Focus

\$3.6M to return to pre-pandemic levels of service for customer facing initiatives





