

<u>Submitted By:</u>	<u>Agenda Item # and Questions</u>	<u>Answers/Considerations</u>
Consent Items		
Mayfield	33. Blanchard Development Training Materials What does the Blanchard Development training include?	<p>This training is to provide leadership training for approximately 5,500 participants over the five-year contract term.</p> <ul style="list-style-type: none">• The cost per person is under \$150.• Designed to engage managers at all levels including the senior level leaders, mid-level managers, and to include the front-line supervisors.• The “situational” leadership style competency being developed is to meet people where they are and provide them what they need.• This model is a proprietary model and is deployed by highly progressive companies in their leadership development programs, world-wide. The high reputation of its effectiveness was a primary reason why the city began using and teaching this model.• City HR staff has been certified to use the model and the materials, which is how the cost per person is economical.• Several courses will be offered to include:<ul style="list-style-type: none">○ Situational Leadership○ Coaching Essentials○ Conversational Capacity○ Building Trust○ Self-Leadership