

Bank of America Stadium Improvements Project: Ground Lease Update

OCTOBER 6, 2025

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Briefing Summary

- 1. The purpose of this briefing is to discuss two proposed adjustments to Ground Lease terms to be executed for the \$650M investment in the Bank of America Stadium Improvements Project
- 2. The proposed adjustments are planned for a Request for Council Action on October 13, 2025

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Recap of June 2024 Council Action

June 24, 2024, Council action authorized the City Manager to negotiate and execute agreements between Tepper Sports & Entertainment (TSE) and the City of Charlotte in an amount not to exceed \$650M for BofA Stadium Improvements and a new Field House

Terms authorized by Council in June 2024 are included in the fully negotiated agreements

- ✓ \$650M¹ city-funded investment (devoted to city-mandated projects, with TSE covering cost overruns)
- ✓ \$150M TSE-funded capital investment
- ✓ \$421M in TSE-funded expenditures during non-relocation term
- √ 20-year non-relocation term, with TSE termination option after 2039 football season
- ✓ 27% MWSBE participation goal
- ✓ \$500,000 annual TSE rent payment for use of city improvements
- √ \$1M annual city payment for traffic management
- ✓ Lease of CATS lot to TSE
- ✓ Seven (7) city use days annually for Stadium or Field House

¹ Funding source = Convention Center Fund (specific allowed uses)

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Recent and Upcoming City and NFL Actions

<u>September</u>

- ▶ September 15th: City and TSE concluded negotiations
- ▶ September 16th: NFL Finance Committee review and recommendation (to NFL Owners)

October

- ▶ October 13th Business Meeting RCAs:
 - 1. Funding Resolution for first tranche of Stadium/Field House financing
 - 2. CATS lot lease terms
 - 3. Bank of America lease terms (associated with Performance Venue and Training Center)
- ▶ Mid-October: NFL Owner's Meeting (for approval of agreements)
- ▶ October 27th Business Meeting RCA:
 - Approval of issuance for first tranche of Stadium/Field House financing
- ▶ Fully execute all agreements

February

▶ Local Government Commission (financing) approval

Items in blue = NFL actions

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TSE Performance Venue

TSE plans to construct a freestanding performance venue

- 1. Private sector investment to build a state-of-the-art indoor venue
- 2. Estimated 4,400 seating capacity, with 80-100 shows annually
- 3. Land footprint of approximately 2-acres (adjacent to stadium)
- 4. Council approved rezoning April 2025 allows this type of use
- 5. TSE working to align Performance Venue and Stadium construction activities

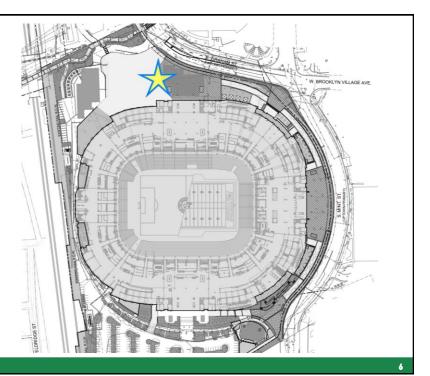
City value proposition for the venue

- 1. No public funding for construction or operation
- 2. No incremental land added to ground lease (for Stadium / Field House)
- 3. Activation of the "stadium annex" concept shared with Council in 2024
- 4. Multi-faceted local benefits:
 - Jobs (construction and operation)
 - Hospitality/tourism
 - · Tax revenues
 - · Supports Uptown vibrancy
 - · Fills a void in local venue inventory

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Performance Venue Footprint



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Performance Venue Lease Terms

- ▶ If NFL Team ceases to play home games in the Stadium after the 20-year non-relocation term, TSE shall have the option to continue the Ground Lease rights for the Performance Venue land for an additional 20-years, and TSE shall:
 - 1. Pay the City annual rent of \$500K to lease the Performance Venue land (approximately 2-acres)
 - 2. Provide the City five (5) Performance Venue use days per year
 - 3. Grant the city the right purchase a .2 acre stadium-adjacent parcel (if owned by TSE) for \$1

Request for Council action (10/13) will allow for inclusion of these **performance venue lease terms** in the Ground Lease associated with the Stadium Improvements and Field House Projects

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Training Center Lease Terms

▶ Background

- The Training Center is the 9-acre parcel, included in the existing (and planned) Ground Lease, where the practice fields and Field House will be located
- The Field House is a mandated project associated with the city's \$650M investment

► Proposed Lease Provision

 After the expiration of the 20-year non-relocation term, <u>if</u> the NFL Team relocates to another stadium <u>within the Charlotte city limits</u>, TSE shall have the option to continue the Ground Lease rights for the Training Center land

Request for Council action (10/13) will allow for inclusion of the **proposed lease provision** in the Ground Lease associated with the Stadium Improvements and Field House Projects

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Summary

▶ Background/Status

- \$650M city investment will be funded from Convention Center Fund, which must be spent on projects to support the city's tourism economy
- Deal terms authorized by Council in the June 2024 RCA are reflected in the <u>fully negotiated agreements</u>

▶ Performance Venue

- · No city funding, and no incremental city land necessary
- · Activates the "stadium annex" concept in a way that will deliver economic benefits to city
- If the NFL team ceases to play home games in the stadium after the non-relocation period, TSE shall have the option to continue the ground lease for the performance venue for an additional 20 years AND certain benefits will accrue to the city

▶ Training Center

• If (after the non-relocation term) the NFL team plays in a different stadium within the city limits of Charlotte, the NFL team will have the option to continue the ground lease for the land associated with the Training Center

Next Steps

- City Council: three RCAs on October 13th, and one RCA on October 27th
- NFL: Owners' Meeting (approval of agreements) in mid-October
- City and NFL: Fully executed agreements immediately thereafter

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